

DEEP FOUNDATION SERVICE AND SAVINGS - ALL IN ONE LOCATION

International Construction Equipment, Inc. (ICE®), one of the largest global manufacturers of pile driving and drilling equipment since 1974, just announced its partnership with Selix Equipment, Inc., based in Ottawa, Ontario. They have signed a dealer agreement between the parties enabling Selix to now be the one-stop foundation location for all of Quebec, Ontario and Eastern Canada by offering Pile Drilling and Drilling equipment to its customers.

Selix Equipment, established in 2011, has quickly become the premier dealer for drilling equipment on the eastern side of Canada including Quebec and Ontario. "Whatever you do to put a hole in the ground... that's our business," says Mario Roussel, president of Selix Equipment. "Now, we have the ability to fulfill all our clients' deep foundation needs with the addition of ICE® equipment."

The company specializes in the supply and service of drilling equipment, equipment parts and drilling consumables and now the rental, sales and service of the full ICE® product lines. The scope of the business has been small and large rock drills for quarries and construction, and various sizes of multi-use drills for ground consolidation, environmental sampling, tie backs, micro piles, jet grouting and geothermal and hydraulic piling rigs from 35 to 90 t.

"We are just expanding into vibratory hammers from the world's largest U.S.-made 200C ICE® Vibratory Hammer to excavator-mounted vibratory hammers and accessories. Plus, we have full access to the entire line of ICE® equipment," adds Mr. Roussel. "The cost effectiveness for our clients being able to come to Selix, whom they know and trust, will enable bottom line savings over the duration of their job."

Selix Equipment is a Canada-wide distributor for Mc Drill Technology of Italy and Sandvik Construction (Ontario only) a division of Sandvik, an international Swedish company in the high-technology engineering sector and a world-leader in tooling, stainless steel alloys and materials technology, mining and construction. Selix Equipment also has strategic supply arrangements with Carandina, S.l.r. of Italy for the supply of foundation drilling tools,

Bretex (a Sandvik company) for hydraulic rock breakers and now ICE® vibratory hammers. ICE® engineers, manufactures, delivers and rents high quality vibratory hammers and power packs for all deep foundation piling work.

ICE®, a 42-year established manufacturer, choose to do business with Selix Equipment because: "The Selix team does not just sell and service the market, they specialize and excel with a superior service

team to keep clients from having expensive downtime on the jobsite." says Christian Cunningham, COO & owner of ICE®, Inc.

Source: ICE- International Construction Equipment, Inc.

PRO FLEET CARE WELCOMES NEW FRANCHISEE IN WATERLOO/PERTH

Pro Fleet Care, a leader in the mobile fleet rust control industry, is proud to welcome Isaac Bergen as the organiza-



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tion's newest franchisee for the counties of Waterloo/Perth Ontario.

Prior to joining the Pro Fleet Care family, Mr. Bergen ran his own vegetable and crop farming operation in Mexico, which he purchased and developed over the last 13 years. Last year he made the difficult decision to leave Mexico, the land he had been born and raised, to come to Canada.

Isaac Bergen was quickly employed due to his hard work ethic, but he longed for a

business of his own. On a chance meeting with Bob Lawrie, the founder of Pro Fleet Care, he learned about the mobile rust control business. "I like my employer. He is really kind to me and my family, but I knew that I needed to have a business of my own. I wanted to get back into farming, but to establish a farming operation in Ontario would be too costly," says Mr. Bergen.

"When I met Bob and he told me about his franchise business, I got excited. I knew

that I had the skill set and desire to serve clients. I knew this was for me."

"Businesses succeed and fail based on their ability to provide relevant services and products to the market place. At Pro Fleet Care, we have been blessed with a business that is in great demand, because we understand the importance of having the best products, process and most importantly the best service providers," explains Greg Lawrie, president of Pro Fleet Care. "So it goes without saying I am truly excited to have Isaac join the Pro Fleet Care family. In addition to his farming background, Isaac has extensive experience in the manufacturing of farm implements as well vehicle repair. Having worked with him in initial sales and training so far, I am convinced that he will be an effective business owner as he is motivated and has a strong sense of customer service. Pro Fleet Care prides itself in its customer focus and professional work ethic. I am confident that Isaac will be a great success, adding to the continued growth of Pro Fleet Care," Mr. Lawrie further affirms. It has been 30 years since the Pro Fleet Care story began and Pro Fleet Care has now developed a sound franchise organization that provides its customers with an effective customer-focused distribution system. Pro Fleet Care is pleased to continue to expand this system nationwide.

Source: Pro Fleet Care

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NEW HARBER COATINGS FACILITY QUADRUPLES PRODUCTIVITY AND OFFERS COST SAVINGS TO OIL AND GAS COMPANIES

Harber Coatings Inc. officially opened its new facility on May 1, 2015. The exclusive manufacturer of InnoGUARD™ Flakeless Electroless Nickel Coating (ENC) is focused on significantly reducing replacement costs of parts, tools, and downtime in the oilfield for customers. Their proprietary, high phosphorous-nickel coating protects raw metal parts and tools from corrosion, abrasion and salvages worn or mismatched parts.

Replacement and repair of damaged equipment is the largest maintenance requirement in the oil and gas industry. Ken Wang, president and CEO, explains: "In this economy, customers are looking for the best long-term value to protect their assets. Our InnoGUARD™ ENC extends the life of critical metal items by over 20 times,